

How many top 10 companies in the process industry are HIMA customers?



SAFETY  
NONSTOP

8



A photograph of an industrial facility, likely a refinery or chemical plant, at night. The scene is illuminated by several bright, starburst-style lights. The sky is a deep blue. In the foreground, there are large cylindrical tanks and a complex network of pipes and walkways. A semi-transparent blue rectangular overlay is positioned in the upper left quadrant, containing white text.

## Top 10 companies according to target markets:

- Oil and gas industry
- Gas industry
- Petroleum refining
- Chemical industry
- Pharmaceutical industry
- Oil and gas contractors

# Oil and gas industry

**9 of 10**

**of the leading\* oil and gas companies are HIMA customers!**

\*2009 by examining each company's assets revenue (in billion US-Dollar), profits and return on invested capital.

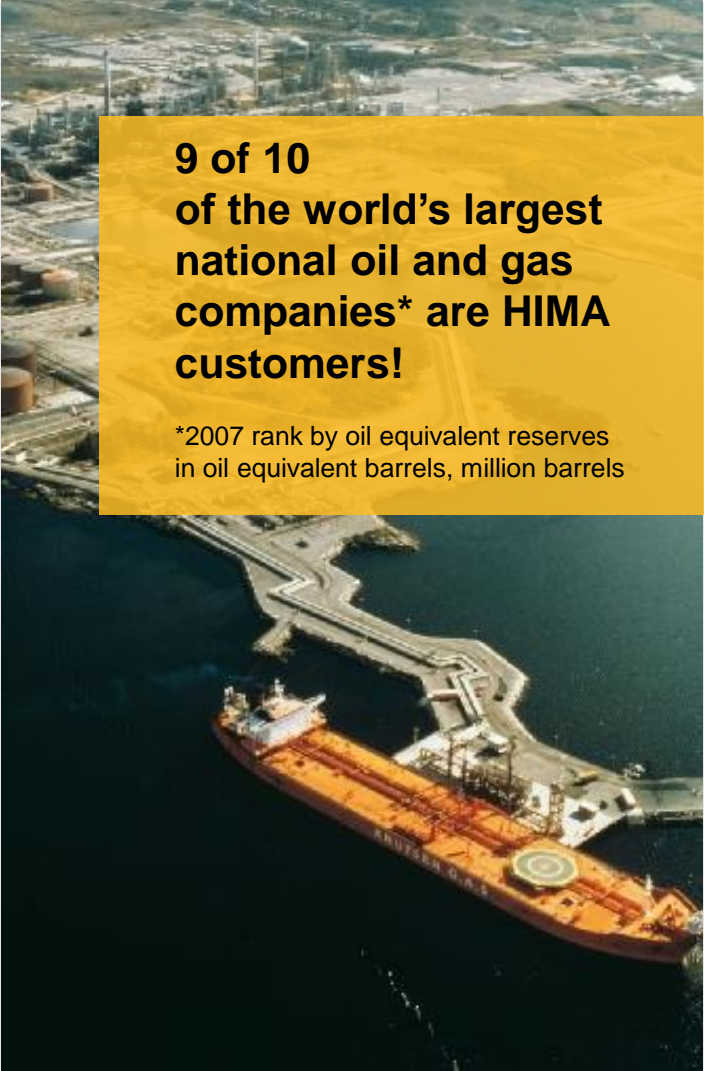


1. ExxonMobil	\$ 276 billion
2. BP	\$ 239 billion
3. Gazprom Oao	\$ 98 billion
4. Petrobras Brasileiro	\$ 101 billion
5. Total SA	\$ 158 billion
6. Petrochina Co	\$ 149 billion
7. China Petroleum	\$ 193 billion
8. Chevron	\$ 159 billion
9. Royal Dutch Shell	\$ 278 billion
10. LUKOIL	\$ 81 billion

Source: <http://www.platts.com/Top250>

Yellow: HIMA customer

# Oil and gas industry



**9 of 10  
of the world's largest  
national oil and gas  
companies\* are HIMA  
customers!**

\*2007 rank by oil equivalent reserves  
in oil equivalent barrels, million barrels

1. Saudi Arabian Oil Company	303,285
2. National Iranian Oil Company	300,485
3. Qatar General Petroleum Corporation	169,959
4. Iraq National Oil Company	134,135
5. Petroleos de Venezuela. S.A.	128,594
6. Abu Dhabi National Oil Company	126,132
7. Kuwait Petroleum Corporation	110,990
8. Nigerian National Petroleum Corporation	67,671
9. National Oil Company (Libya)	50,028
10. Sonatrach (Algeria)	39,379

Source: Oil & Gas Journal, September 15, 2008

Yellow: HIMA customer

# Gas industry

**9 of 10  
of the largest\*  
gas companies  
are HIMA customers!**

\*Production in billion cubic meters (2007)

1. Gazprom	549.6
2. Sonatrach	93.7
3. BP	84.2
4. National Iranian Oil Company	84.1
5. Saudi Aramco	82.7
6. Exxon Mobil	76.0
7. Turkmengaz	72.3
8. Uzbekneftegaz	65.3
9. Royal Dutch Shell	63.7
10. PEMEX	62.6

Source: [www.wikipedia.org](http://www.wikipedia.org)

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# Petroleum refining

**10 of 10  
of the world's largest\*  
refining companies  
are HIMA customers!**

\*revenue in billion US Dollar (2009)



1. Royal Dutch Shell	\$ 458 billion
2. Exxon Mobil	\$ 443 billion
3. BP	\$ 367 billion
4. Chevron	\$ 263 billion
5. Total	\$ 235 billion
6. Conoco Phillips	\$ 230 billion
7. Sinopec	\$ 208 billion
8. China National Petroleum	\$ 181 billion
9. ENI	\$ 159 billion
10. PDVSA	\$ 126 billion

Source: Fortune 500

Yellow: HIMA customer

# Chemical industry

**9 of 10  
of the world's largest\*  
chemical companies  
are HIMA customers!**

\*revenue in million US Dollar (2009)

1. BASF	\$ 91,193 million
2. Dow Chemical	\$ 57,514 million
3. Lyondell Basell Industries	\$ 50,996 million
4. Bayer	\$ 48,182 million
5. SABIC	\$ 40,203 million
6. DuPont	\$ 31,836 million
7. Mitsubishi Chemical	\$ 28,957 million
8. Evonik Industries	\$ 23,718 million
9. Akzo Nobel	\$ 22,563 million
10. L'Air Liquide	\$ 19,179 million

Source: Fortune 500

Yellow: HIMA costumer

# Chemical industry - Germany

**8 of 10  
of the largest\*  
chemical companies  
in Germany  
are HIMA customers!**

\*revenue in billion EURO (2009)

1. BASF	€ 50,6 billion
2. Bayer AG	€ 31,1 billion
3. Fresenius SE	€ 14,1 billion
4. Henkel AG	€ 13,5 billion
5. Evonik Industries AG	€ 13,0 billion
6. Boehringer Ingelheim GmbH	€ 12,7 billion
7. Linde AG	€ 11,2 billion
8. Merck KGaA	€ 7,7 billion
9. Beiersdorf AG	€ 5,7 billion
10. Lanxess AG	€ 5,0 billion

Source: Verband der Chemischen Industrie VCI

Yellow: HIMA customer



# Pharmaceutical industry

**5 of 10  
of the world's largest\*  
pharmaceutical companies  
are HIMA customers!**

\*revenue in million US Dollar (2009)

1. Johnson & Johnson	\$ 63,747 million
2. Pfizer	\$ 48,296 million
3. GlaxoSmithKline	\$ 44,654 million
4. Roche Group	\$ 44,268 million
5. Sanofi-Aventis	\$ 42,179 million
6. Novartis	\$ 41,459 million
7. AstraZeneca	\$ 31,601million
8. Abbott Laboratories	\$ 29,528 million
9. Merck	\$ 23,850 million
10. Wyeth	\$ 22,834 million

Source: Fortune 500

Yellow: HIMA customer

# Pharmaceutical industry - Germany



**4 von 5  
of Germany's largest\*  
pharmaceutical companies  
are HIMA customers!**

\*revenue in billion EURO (2005)

1. Bayer	€ 9.4 billion
2. Boehringer Ingelheim	€ 8.2 billion
3. Schering	€ 5.4 billion
4. Merck	€ 3.9 billion
5. Altana	€ 3.3 billion

Source: [www.welt.de](http://www.welt.de)

**Yellow: HIMA customer**

# Oil and gas contractors

**8 of 10  
of the world's largest\*  
oil and gas contractors  
are HIMA customers!**

\*2009 by revenue

1. Bechtel (USA)	\$ 31.4 billion
2. Technip (France)	\$ 9.84 billion
3. Aker Solutions (Norway)	\$ 8.34 billion
4. Chiyoda Corporation (Japan)	\$ 6.35 billion
5. SNC-Lavalin Group (Canada)	\$ 6.14 billion
6. J.Ray McDermott (USA)	\$ 6.7 billion
7. JGC Corporation (Japan)	\$ 4.3 billion
8. Hyundai HI (South Korea)	\$ 6.44 billion
9. Foster Wheeler (USA)	\$ 6.85 billion
10. Daelim Industrial Company (South Korea)	\$ 7.16 billion

Source: [www.arabianoilandgas.com](http://www.arabianoilandgas.com)

Yellow: HIMA customer

**90%**  
**of the top 10 companies**  
**in the process industry**  
**are HIMA customers**

